Nevada Vocational Rehabilitation
Office of Disability Employment Policy

OFFICE OF DISABILITY EMPLOYMENT POLICY · BUSINESS SERVICES TEAM

Employer outcomes across the biennium

Work. Optimized. People powered. Data driven.

SFY25–26

Jul 1, 2024 – Jun 30, 2026 · SFY24 shown for comparison

NEVADANS PLACED	EMPLOYERS WHO HIRED	NEW EMPLOYER RELATIONSHIPS	COUNTIES REACHED	FIRST-YEAR WAGES PLACED
796	**503**	**427**	**13**	**$25.76M**
across the biennium	unique across two years 1	85% had not hired in SFY24	of Nevada's 17	at placement 3

EMPLOYER OUTCOMES BY STATE FISCAL YEAR

clients with a primary employment starting in the year 2

MEASURE	SFY24	SFY25	SFY26	SFY25–26
Nevadans placed into work	463	387	**409**	**796**
Employers who hired	323	251	**301**	**503**
… of those, new relationships 4	—	**202**	**225**	**427**
… returning from a prior year	—	49	**76**	**76**
Nevada counties with a placement	12	13	10	**13**
Average wage at hire	$18.12	$19.18	$18.31	**$18.73**
Average hours per week	32.2	31.7	31.6	**31.7**
First-year wages placed	**$14.50M**	**$12.88M**	**$12.87M**	**$25.76M**

MOST EMPLOYERS ARE RELATIONSHIPS BUILT THIS BIENNIUM

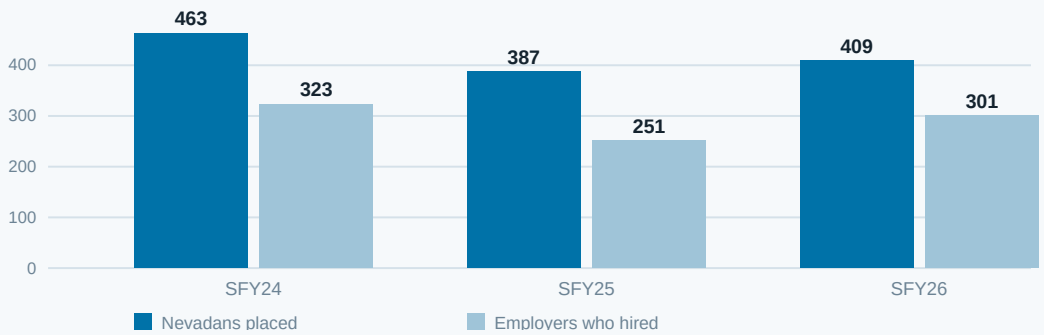
new = had not hired a VR client in any earlier year on file



Returning employers grew from 49 to 76 — a 55% increase — while new relationships also grew. That combination is what a functioning business services operation looks like: the team is opening new doors without losing the ones already open. Forty-nine hired in both years of the biennium, and 24 in all three years on file.

PLACEMENTS AND EMPLOYERS BY YEAR

SFY24 dip, SFY26 recovery



Both measures dipped in SFY25 and recovered in SFY26. **Employers recovered faster than placements** — up 19.9% against 5.7% — meaning the team spread the same hiring across more businesses, which widens the base for the next biennium.

EMPLOYERS WHO CAME BACK

repeat hiring

49 EMPLOYERS — **Hired a VR client in both SFY25 and SFY26.** Repeat hiring is the clearest evidence that the first placement worked.

24 EMPLOYERS — **Hired in all three years on file,** SFY24 through SFY26 — a durable core of Nevada businesses.

+55% RETURNING — **Growth in returning employers,** 49 in SFY25 to 76 in SFY26.

LARGEST EMPLOYERS

biennium placements

State of Nevada (all agencies)	68
Walmart	19
Smith's Food & Drug Center	11
Albertsons	10
Tesla Giga Factory	10
McDonald's	9
Washoe County School District	9
Tapestry Fulfillment Center	8

Employer name is recorded without location, so a chain counts once however many stores hired. **Actual hiring-site reach is wider than these counts show.**

WHERE NEVADANS WENT TO WORK

biennium · 796 placements

Clark	421	Douglas	10
Washoe	267	White Pine	6
Elko	21	Nye	5
Carson City	19	Storey	2
Lyon	17	Eureka	1
Humboldt	15	Mineral	1
Churchill	11		

1 · COUNTING EMPLOYERS
503 is the count of distinct employers across the two years together. It is smaller than 251 plus 301 because 49 employers hired in both years and are counted once. Annual figures never sum to a biennium figure for this reason.

2 · WHAT COUNTS AS A PLACEMENT
A client with a primary employment record starting in that state fiscal year, one record per person. Clients with more than one job are counted at their primary employment only.

3 · FIRST-YEAR WAGES
Hourly wage times recorded weekly hours times 52, measured at placement. An estimate of first-year earnings entering Nevada's economy, not observed earnings over time.

4 · NEW RELATIONSHIPS
An employer with no prior hire in the years available in this extract, which begins with SFY24. Some counted as new may have hired before SFY24; the figure is therefore conservative for SFY25 and firmer for SFY26.

 — Source: SFY2024–SFY2026 employer and placement extract, case-level records with employer, wage, hours, employment start date and county served. SFY23 is not included in the extract, so the prior biennium is represented by SFY24 alone. Employer names are matched after normalising punctuation and spacing, so "Wal-Mart" and "Walmart" count as one business.

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BUSINESS SERVICES TEAM · ACTIVITY

Fewer touches, more employers hiring

Outreach effort fell in SFY26 while training, employers hiring and placements all rose. Both facts are on this page.

SFY25–26
two years of BST activity

EMPLOYER CONTACTS	ONE-ON-ONE MEETINGS	OUTREACH EVENTS & TOURS	CONTACTS PER EMPLOYER HIRED	MANAGERS & STAFF TRAINED
490	**120**	**73**	**1.6**	**128**
▼ 38.3% vs. 794 5	▼ 37.5% vs. 192	▼ 17.0% vs. 88	▲ from 3.2 in SFY25	15 Windmills sessions, SFY26 9

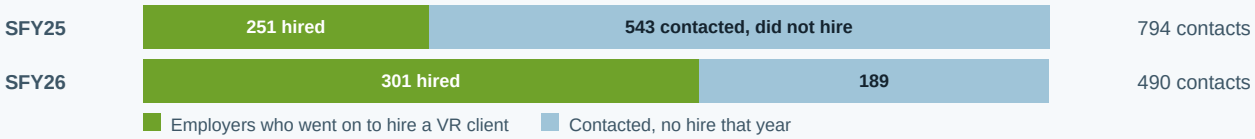
BST ACTIVITY, TWO YEARS

Both years from the BST team score sheet, June 2025 and June 2026 6

MEASURE	SFY25	SFY26	CHANGE
Employers contacted	794	**490**	**−38.3%**
One-on-one employer meetings	192	**120**	**−37.5%**
Outreach events and tours	88	**73**	**−17.0%**
Windmills training sessions delivered	8	**15**	**+87.5%**
Managers & staff trained — Windmills 9	32*	**128**	**see note 9**
Employers who actually hired	**251**	**301**	**+19.9%**
Nevadans placed	**387**	**409**	**+5.7%**

OUTREACH NARROWED. TRAINING AND RESULTS GREW.

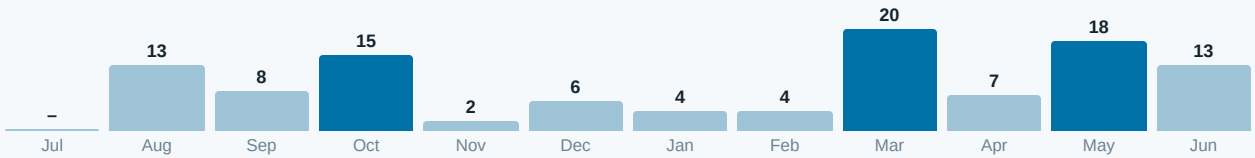
the finding on this page



The share of contacted employers who hired nearly doubled — 31.6% to 61.4%. On the same arithmetic it took 3.2 employer contacts to produce one hiring employer in SFY25 and 1.6 in SFY26, and one employer meeting produced 1.3 hiring employers in SFY25 against 2.5 in SFY26. Both years are reported on the same BST score sheet under the same three headings, so the comparison is like-for-like.

SFY26 EMPLOYER MEETINGS BY MONTH

110 individually logged of the 120 total



By quarter: **21, 23, 28 and 38.** Meeting volume built steadily and finished at nearly double where it started — and placements peaked in the same quarter, at 120.

WHAT SFY26 ACTIVITY WAS

263 activities

Job fairs & outreach events	**53**
Facility tours & site visits	**10**
Disability Inclusion Award presentations	**5**
Other speaker & recognition events	**5**
Events and tours	**73**
Podcast, testimonials & media	**19**
Partnership & workforce meetings	**13**
Job club & employer presentations	**9**
Rapid response events	**4**
Other services	**45**

Meetings lean north (46 to 42, plus 22 virtual); events lean south (39 to 27).

READING THESE NUMBERS

definitions

CONTACTS VS. EMPLOYERS

490 and 794 are contacts, not distinct employers. Both count every introduction, initial meeting and sharing of VR materials, including repeat touches with one business.

ONE SOURCE DOCUMENT, TWO YEARS

Both years come from the June BST team score sheet, under the same headings, each itemising every event by date and location. **The two years are compiled the same way and are directly comparable.**

WINDMILLS TRAINING

Both score sheets itemise every session, so **8 and 15 sessions are comparable.** Participants are not: SFY25 logged a headcount for only 2 of 8 sessions, so **32 is a floor, not a total.**

MEETINGS LOGGED

SFY26 shows 120 total, of which 110 carry a date and region tag — so the monthly and regional breakdowns sum to 110.

5 · EMPLOYER CONTACTS

Initial employer meetings, introductions and the sharing of VR materials. A measure of team effort rather than of employer reach, since one business can be contacted several times in a year.

6 · COMPARING THE TWO YEARS

Both years are drawn from the June score sheet under identical headings, so the counting method is settled and the drop in contacts is real rather than an artefact.

7 · EVENTS AND TOURS

Covers job fairs, outreach events, facility tours, site visits, award presentations and speaker engagements. Both the SFY25 and SFY26 score sheets itemise these individually by date and location, so both years are directly auditable.

8 · RELATIONSHIP TO PAGE ONE

Activity here is what the team did; outcomes on page one are what employers did. They do not align year for year, because a relationship opened in one year often produces a hire in the next.

9 · WINDMILLS PARTICIPANTS

Session counts are complete for both years. Headcounts are not: SFY25 logged participants for 2 of 8 sessions (32 people) and SFY26 for 13 of 15 (128). **Cite 32 as a documented floor, never as an annual total.** The dashboard's "~131" is an estimate; 128 is what the itemised entries sum to.

 — Sources: BST Team Score Sheet, June 2025 (7/1/2024–6/30/2025) — 794 employer contacts, 192 employer meetings, 88 outreach events and tours · BST Team Score Sheet, June 2026 (7/1/2025–6/30/2026) — 490 employer contacts, 120 employer meetings, 73 outreach events and tours; both itemise every event by date and location, and the SFY26 totals match the ODEP Business Services Team Activity Dashboard FY2025–2026 exactly · June 2025 and June 2026 monthly employer engagement reports. Community-based assessment and work experience activity counts are excluded because they record site activity rather than participant service.